



EMBASSY OF THE
UNITED STATES OF AMERICA
P.O. BOX 606 - 00621, VILLAGE MARKET
NAIROBI, KENYA

October 16, 2019

Dear Prospective Offeror,

SUBJECT: RFQ.NO. PR8730453 – NPS IAU NETWORKING EQUIPMENT.

The Embassy of the United States of America, Nairobi, invites you to submit a quotation for Supply of Networking Equipment based on the provided Scope of work/ Technical specifications.

The U.S. Government intends to award a Purchase Order to a responsible vendor submitting a technically acceptable quotation at a reasonable price. This RFQ does not commit the Embassy to make any award. The Embassy may cancel the RFQ entirely or in part without any obligation its part.

Your proposal **MUST** be submitted in two forms as follows;

1. **RFQ No. PR8730453 FINANCIAL PROPOSAL:** This entails the **price quotation** indicating unit price for each line item and total prices (*Must have the Company Letter Head or Company Stamp/ Seal including your quotation Reference Number*).
2. **RFQ No. PR8730453 TECHNICAL PROPOSAL:** This entails **technical specification of proposed items, in view of our RFQ document provided.** (*Must not have your Letter Head or Company Stamp/Seal i.e. it should be on plain paper*). Your quotation reference number is required on this which matches the price proposal number).

Bidding Start Date: October 16th, 2019.

Bid Closing Date: October 30th, 2019 2.00PM East African time.

The RFQ should be addressed to The Contracting Officer, America Embassy through; NairobiGSO-bids@state.gov, with a copy to NandieJJ@state.gov.

The U.S. Government intends to award a Purchase order to the responsible vendor submitting a technically acceptable quote with the lowest price, based on initial quotation without holding discussions, although we may hold discussions with companies in the competitive range if there is a need to do so. Prior to contract award, the successful offeror(s) will be required to have a DUNS number and be registered in SAM/COR through the following sites: DUNS – www.dnb.com and SAM/CCR www.sam.gov.

Direct any questions regarding this solicitation to the **Contracting Officer, Nairobi** via NairobiGSO-bids@state.gov and NandieJJ@state.gov, during regular business hours.

Sincerely,


Lance Posey
Contracting Officer

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS
OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30

1. REQUISITION NUMBER PAGE 1 OF 33

2. CONTRACT NO. 3. AWARD/EFFECTIVE DATE 4. ORDER NUMBER 5. SOLICITATION NUMBER PR8730453 6. SOLICITATION ISSUE DATE OCTOBER 16TH, 2019

7. FOR SOLICITATION INFORMATION CALL:  a. NAME LANCE L POSEY b. TELEPHONE NUMBER(No collect calls) 254-363-6075 8. OFFER DUE DATE/ LOCAL TIME OCTOBER 30TH, 2019 /2PM

9. ISSUED BY AMERICAN EMBASSY NAIROBI U.N AVENUE GIGIRI P.O BOX 606,00621 ATT: GSO PROCUREMENT NAIROBI KENYA CODE KE500 10. THIS ACQUISITION IS UNRESTRICTED SET ASIDE: ___ % FOR: SMALL BUSINESS WOMEN-OWNED SMALL BUSINESS HUBZONE SMALL BUSINESS (WOSB) ELLIGIBLE UNDER THE WOMEN-OWNED SMALL BUSINESS PROGRAM NAICS: SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS EDWOSB 8 (A) SIZE STANDARD:

11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED SEE SCHEDULE 12. DISCOUNT TERMS 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700) 13b. RATING 14. METHOD OF SOLICITATION RFQ IFB RFP

15. DELIVER TO AMERICAN EMBASSY NAIROBI U.N AVENUE GIGIRI GSO NAIROBI KENYA CODE 16. ADMINISTERED BY AMERICAN EMBASSY NAIROBI U.N AVENUE GIGIRI, P.O BOX 606,00621 ATT:GSO PROCUREMENT NAIROBI, KENYA CODE

17a. CONTRACTOR/OFFERER CODE FACILITY CODE TELEPHONE NO. 18a. PAYMENT WILL BE MADE BY AMERICAN EMBASSY NAIROBI U.N AVENUE GIGIRI, P.O BOX 606,00621, NAIROBI, KENYA ATT: FINANCIAL MANAGEMENT OFFICE CODE

17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER 18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED SEE ADDENDUM

19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
	<p>REQUEST FOR QUOTATION FOR IT EQUIPMENT (RFQ. NO. PR8730453)</p> <p>BASED ON THE PROVIDED SCOPE OF WORK.</p> <p><i>(Use Reverse and/or Attach Additional Sheets as Necessary)</i></p>	See attached scope			

25. ACCOUNTING AND APPROPRIATION DATA 26. TOTAL AWARD AMOUNT (For Govt. Use Only)

27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ARE ARE NOT ATTACHED ADDENDA 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA ARE ARE NOT ATTACHED

28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN 2 COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN. 29. AWARD OF CONTRACT: REF. OFFER DATED YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS:

30a. SIGNATURE OF OFFEROR/CONTRACTOR 31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)

30b. NAME AND TITLE OF SIGNER (Type or print) 30c. DATE SIGNED 31b. NAME OF CONTRACTING OFFICER (Type or print) LANCE L POSEY 31c. DATE SIGNED



Requisition Number: PR8730453

Requisition Title: INL PR8730453 - NPS IAU IT Equipment - 4 Ubiquity

Purchase Request: PR8730453

Request Type: Purchase Order

Requesting Office: AMERICAN EMBASSY NAIROBI

Issued on Tue, 08 Oct, 2019

Created on Tue, 08 Oct, 2019 by Roselyn Linguli

Vendor:

NOVENDOR

UNITED STATES

Contact: 0

Ship To:

Department of State
U.N. AVENUE GIGIRI; PO BOX 606,00621
ATTN: GSO-PROCUREMENT - 1901.0
NAIROBI
KENYA

Deliver To:

Roselyn Linguli

Funding:

Bill To:

Department of State
U.N. AVENUE GIGIRI; PO BOX 606,00621
ATTN: US EMBASSY FMC - 1901.0
NAIROBI
KENYA

Type	Amount(Local Currency)	Amount(USD)	Details
Commodity Accounting Line	\$0.00 USD	\$0.00 USD	

Item	Description	Part Number	Unit	Qty	Vendor Delivery	Unit Price	Extended Amount
1	Ubiquiti Networks UAP-AC-LR-US 802.11ac Long ...		each	40	Tue, 31 Dec, 2019	\$0.00 USD	\$0.00 USD

Ubiquiti Networks UAP-AC-LR-US 802.11ac Long Range Access Point - Wireless access points, or Equivalent Qty: 40 Technical Specs are included in Attachment

Item	Description	Part Number	Unit	Qty	Vendor Delivery	Unit Price	Extended Amount
2	Ubiquiti EdgeRouter PRO (ERPro-8) 8-Port ...		each	2	Tue, 31 Dec, 2019	\$0.00 USD	\$0.00 USD

Ubiquiti EdgeRouter PRO (ERPro-8) 8-Port Router with 2 Combination SFP/RJ45 Ports, or Equivalent Qty: 2 Technical Specs are listed in attachment.

Item	Description	Part Number	Unit	Qty	Vendor Delivery	Unit Price	Extended Amount
3	UNIFI Switch 8PORT 150W, or Equivalent Qty: 8...		each	8	Tue, 31 Dec, 2019	\$0.00 USD	\$0.00 USD

UNIFI Switch 8PORT 150W, or Equivalent Qty: 8 Technical Specs are listed in Attachment.

Item	Description	Part Number	Unit	Qty	Vendor Delivery	Unit Price	Extended Amount
4	Ubiquiti UniFi Cloud Key Gen2 Plus (UCK-G2-...		each	2	Tue, 31 Dec, 2019	\$0.00 USD	\$0.00 USD

Ubiquiti UniFi Cloud Key Gen2 Plus (UCK-G2-PLUS), or Equivalent Qty: 2 Technical Specs are listed in Attachment

Item	Description	Part Number	Unit	Qty	Vendor Delivery	Unit Price	Extended Amount
5	Ubiquiti UniFi Cloud Key (UC-CK), or ...		each	8	Tue, 31 Dec, 2019	\$0.00 USD	\$0.00 USD

Ubiquiti UniFi Cloud Key (UC-CK), or Equivalent Qty: 8 Technical Specs are listed in Attachment.

Item	Description	Part Number	Unit	Qty	Vendor Delivery	Unit Price	Extended Amount
6	Ubiquiti UAP-AC-M-US Unifi Mesh Access Point ...		each	8	Tue, 31 Dec, 2019	\$0.00 USD	\$0.00 USD

Ubiquiti UAP-AC-M-US Unifi Mesh Access Point UPC: 810354025594, or Equivalent Qty: 8 Technical Specs are listed in Attachment

Item	Description	Part Number	Unit	Qty	Vendor Delivery	Unit Price	Extended Amount
7	UNIFI SWITCH 16PORT 150W, or Equivalent Qty: ...		each	1	Tue, 31 Dec, 2019	\$0.00 USD	\$0.00 USD

UNIFI SWITCH 16PORT 150W, or Equivalent Qty: 1 Technical Specs are listed in Attachment.

Item	Description	Part Number	Unit	Qty	Vendor Delivery	Unit Price	Extended Amount
8	Ubiquiti Networks US-24-500W UniFi 24-ports ...		each	2	Tue, 31 Dec, 2019	\$0.00 USD	\$0.00 USD

Ubiquiti Networks US-24-500W UniFi 24-ports Switch, or Equivalent Qty: 2 Technical Specs are listed in Attachment

Total \$0.00 USD

Status: Submitted

Approvals					
Required	Status	Reason	Approver	Approved By	Date
Required	Approved	Approver 1: Organizational Approver 1	Nairobi INL/AME Approvers	Meagan E Jones	Tue, 08 Oct, 2019
Required	Ready	Approver 3: Procurement Team	Nairobi Procurement Team		
Required	Pending	Approver 4: B&F	Nairobi Accounting		
Required	Pending	Approver 5: FMO	Nairobi FMO Group		
Required	Pending	Approver 7: Final Approver	Nairobi Contracting Officers		

Requisition Attachments

CLIN	Product, or Equivalent	Specifications - same or similar	Qty
1	Ubiquiti Networks UAP-AC-LR-US 802.11ac Long Range Access Point - Wireless access points	Wireless Access Points System. Ideal for long-range deployments, the UniFi AC LR AP offers simultaneous, dual-band operation with 3x3 MIMO in the 2.4 GHz band and 2x2 MIMO in the 5 GHz band. The innovative antenna design provides a long-range, symmetrical-link coverage area, and the antenna gain of the UniFi AC LR AP performs better than one-way, high transmit power does for connecting distant clients. Long-Range, Symmetrical Links for Distant Clients 24V Passive PoE (1) 10/100/1000 Ethernet 802.11a/b/g/n/ac	40
2	Ubiquiti EdgeRouter PRO (ERPro-8) 8-Port Router with 2 Combination SFP/RJ45 Ports	8-port router in a rack-mountable form eight functional ports capable of routing up to 2 million+ packets per second powered by a proprietary and intuitive graphical interface, EdgeOS integrated CLI is available for quick and direct access using familiar commands	2
3	UNIFI Switch 8PORT 150W	8-Port Switch with 10 independent switching ports. eight Gigabit Ethernet ports offer 802.3af/at PoE+ or 24V passive PoE, and two SFP ports offer optical fiber connectivity options to support uplinks of up to 1 Gbps - sharing a total of 150W PoE 8-port switch offers a total, non-blocking throughput of up to 10 Gbps; forwarding capacity to simultaneously process traffic on all ports at line rate without any packet loss, with a switching capacity of 20 Gbps fully managed, PoE+ Gigabit switch integrates with the UniFi Controller software for centralized management of your UniFi devices supports 802.1X authentication, dynamic and static VLAN tagging, port isolation, storm control, and guest control	8
4	Ubiquiti UniFi Cloud Key Gen2 Plus (UCK-G2-PLUS)	manages UniFi networking and video devices simultaneously front panel display shows system stats for your UniFi networking hardware and UniFi Protect video cameras. easy setup with UniFi and UniFi Protect mobile apps. 1TB 2.5" Hard Drive Included, with SDN network management software.	2
5	Ubiquiti UniFi Cloud Key (UC-CK)	single sign-on management access to all of sites' networks manages Service and I.T. Providers provides a secure, private Single Sign-On to access all deployments from anywhere in the world add, provision, configure, monitor, and manage thousands of private networks from a central control website Each UniFi Cloud Key is independent with its own network monitoring, configuration, maps, statistics, and admin accounts.	8
6	Ubiquiti UAP-AC-M-US Unifi Mesh Access Point UPC: 810354025594	This Access Point provides simultaneous, dual band, 802.11ac 2x2 MIMO outdoor Wi-Fi access point with plug and play mesh technology; Capable of generating speeds of up to 1167 Mbps; two RP-SMA connectors, which can be used with the included dual-band omnidirectional antennas, or with an optional connectorized dual-band antenna for customized pattern shaping; range coverage of up to 600'; 5 GHz Band comes with speeds of up to 867 Mbps while the 2.4 GHz Band comes with up to 300 Mbps; power this Access Point with an 802.3af compatible switch, UniFi PoE Switch, or the included Gigabit PoE adapter; supports wireless adoption into your UniFi Wi-Fi network supports 802.3af/A PoE and 24V Passive PoE	8
7	UNIFI SWITCH 16PORT 150W	UniFi Managed 16-Port Gigabit Ethernet PoE Switch 150W + 2 SFP Ports independent switching ports the two SFP ports offer optical fiber connectivity options to support uplinks of up to 1 Gbps, and 16 Gigabit Ethernet ports offer 802.3af/at PoE+ or 24V passive PoE sharing a total of 150W PoE 16-port switch offers a total, non-blocking throughput of up to 18 Gbps; offers the forwarding capacity to simultaneously process traffic on all ports at line rate without any packet loss, with a switching capacity of 36 Gbps fully managed, PoE+ Gigabit switch integrates with the UniFi Controller software for centralized management of your UniFi devices supports 802.1X authentication, dynamic and static VLAN tagging, port isolation, storm control, and guest control	18 1

8	Ubiquiti Networks US-24-500W UniFi 24-ports Switch	<p>Managed PoE+ Gigabit 24 RJ45 Port 500W Switch with 2 SFP Ports forwarding capacity that allows simultaneously process traffic on all ports at line rate without any packet loss.</p> <p>Total non-blocking throughput: up to 26 Gbps for 24-port model.</p> <p>24 RJ45 Gigabit port</p> <p>Each switch port offers custom settings: port name, PoE, network/VLAN configuration, and operation mode (switching, mirroring, or aggregate) - as well as 802.1X Authentication and Radius VLAN support.</p> <p>features auto-sensing IEEE 802.3af/at PoE to power multiple devices on the network.</p>	2
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Shipping Address

Overseas Vendors:
 IKUN, LLC -American Embassy Nairobi
 2801 Route 130Unit 1
 North Brunswick, New Jersey 08902

Local vendors:
 American Embassy Nairobi
 Nairobi GSO Warehouse
 PO Box 606 00621, Nairobi, Kenya