



EMBASSY OF THE  
UNITED STATES OF AMERICA  
P.O. BOX 606 - 00621, VILLAGE MARKET  
NAIROBI, KENYA

April 6, 2020

Dear Prospective Offeror,

**SUBJECT: REQUEST FOR QUOTATION PR9126336:**

The Embassy of the United States of America, Nairobi, invites you to submit a proposal for supply, installation and training staff for Thermo Scientific Cryoplus Sample Storage System.

The U.S. Government intends to award a Purchase Order to a responsible company submitting an acceptable quotation at a reasonable price. The RFQ does not commit the American Embassy to make any award. The Embassy may cancel this RFQ or any part of it.

Your proposal must be submitted in two proposals as follows;

1. RFQ No. **PR9126336 FINANCIAL PROPOSAL**: This entails the price quotation indicating unit and total prices before VAT (*Must have the Company Letter Head or Company Stamp/ Seal including your quotation Reference Number*).
2. RFQ No. **PR9126336 TECHNICAL PROPOSAL** (*Must not have your Letter Head or Company Stamp/Seal i.e. it should be on plain paper*). Your quotation reference number is required on this which matches the price proposal number)

Start Date: April 6, 2020  
End Date: April 20, 2020

This should be submitted on or before April 20, 2020 10.00am Kenyan time. Addressed to

**The Contracting Officer, America Embassy through [NairobiGSO-bids@state.gov](mailto:NairobiGSO-bids@state.gov)  
With a copy to [KangiriJW@state.gov](mailto:KangiriJW@state.gov)**

The U.S. Government intends to award a purchase order to the responsible vendor submitting a technically acceptable quote with the lowest price, based on initial quotations without holding discussions, although we may hold discussions with companies in the competitive range if there is a need to do so. Prior to contract award, the successful offeror(s) will be required to have a DUNS number and be registered in SAM/COR through the following sites: DUNS – [www.dnb.com](http://www.dnb.com) and SAM/CCR [www.sam.gov](http://www.sam.gov).

Direct any questions regarding this solicitation to the **Contracting Officer, Nairobi**  
[NairobiGSO-bids@state.gov](mailto:NairobiGSO-bids@state.gov) and [KangiriJW@state.gov](mailto:KangiriJW@state.gov) during regular business hours

Sincerely,

A handwritten signature in blue ink, appearing to read 'Lance Posey', with a long horizontal flourish extending to the right.

**Lance Posey**  
**Contracting Officer**



# Requisition Number: PR9126336

Requisition Title: MRU-Thermo Scientific CryoPlus sample Storage System

Purchase Request: PR9126336

Request Type: Requisition

Requesting Office: AMERICAN EMBASSY NAIROBI

Issued on Tue, 31 Mar, 2020

Created on Tue, 31 Mar, 2020 by

## Vendor:

NOVENDOR

UNITED STATES

## Ship To:

Department of State  
U.N. AVENUE GIGIRI; PO BOX 606,00621  
ATTN: GSO-WAREHOUSE - 1901.0  
NAIROBI  
KENYA

## Deliver To:

MRU

## Funding:

## Bill To:

Department of State  
UNIT 64100  
ATTN: US EMBASSY FMC  
APO, AE 09831-4100  
UNITED STATES

Type	Amount(Local Currency)	Amount(USD)	Details
Commodity Accounting Line	\$0.00 USD	\$0.00 USD	

## ICASS:

Number	ICASS Agency	Amount
1		\$0.00 USD

Item	Description	Part Number	Unit	Qty	Vendor Delivery	Unit Price	Extended Amount
1	Thermo Scientific CryoPlus sample Storage ...  Thermo Scientific CryoPlus sample Storage System, Cryo Plus 2 Model 7403,  • To include supply, install, commission and train users at Kombewa FS  • WARRANTY FOR 1 YEAR		each	1	Thu, 07 May, 2020	\$0.00 USD	\$0.00 USD
2	Vertical rack for liquid phase storage model ...  Vertical rack for liquid phase storage model 4000012 QTY 27-rack include cardboard boxes and cardboard dividers 1.5/2 mL vials		each	27	Thu, 07 May, 2020	\$0.00 USD	\$0.00 USD
<b>Total</b>							\$0.00 USD

<b>SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS</b> <i>OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, &amp; 30</i>				1. REQUISITION NUMBER <b>PR9126336</b>	PAGE 1 OF 1
2. CONTRACT NO. TBA	3. AWARD/EFFECTIVE DATE: TBA	4. ORDER NUMBER TBA	5. SOLICITATION NUMBER <b>PR9126336</b>	6. SOLICITATION ISSUE DATE <b>April 6, 2020</b>	
7. FOR SOLICITATION INFORMATION CALL			a. NAME <b>Julia Kangiri</b>	b. TELEPHONE NUMBER (No collect calls) <b>0203636000</b>	8. OFFER DUE DATE/ LOCAL TIME <b>April 20, 2020 at 10:00 East African Time</b>
9. ISSUED BY GSO/Procurement Office U.S Embassy, P.O Box 606-00621, Village Market Nairobi		CODE	10. THIS ACQUISITION IS X UNRESTRICTED <input type="checkbox"/> SET ASIDE: % FOR <input type="checkbox"/> SMALL BUSINESS  <input type="checkbox"/> HUBZONE SMALL BUSINESS <input type="checkbox"/> 8(A)  NAICS: SIZE STD:		11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> SEE SCHEDULE  <input type="checkbox"/> 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700) 13b. RATING  14. METHOD OF SOLICITATION <input checked="" type="checkbox"/> RFQ <input type="checkbox"/> IFB <input type="checkbox"/> RFP
15. DELIVER TO U.S. Embassy GSO Procurement – Nairobi, Kenya		CODE	16. ADMINISTERED BY U.S. Embassy MRU Nairobi, Kenya		CODE
17a. CONTRACTOR/OFFEROR		CODE	18a. PAYMENT WILL BE MADE BY U.S. Embassy Financial Management Center Nairobi, Kenya		CODE
TELEPHONE NO.			17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER <input type="checkbox"/>		
18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM					
19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
1	Quote as per attached specifications;  Thermo Scientific CryoPlus sample Storage System, Cryo Plus 2 Model 7403,  • To include supply, install, commission and train users at Kombewa, Kisumu Kenya FS  • WARRANTY FOR 1 YEAR	1			
2	Vertical rack for liquid phase storage model 4000012 QTY 27-rack include cardboard boxes and cardboard	27			
25. ACCOUNTING AND APPROPRIATION DATA				26. TOTAL AWARD AMOUNT (For Govt. Use Only)	
<input type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-3. FAR 52.212-4 AND 52.212-5 ARE ATTACHED. ADDENDA <input checked="" type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED.					
<input type="checkbox"/> 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA <input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED.					
<input type="checkbox"/> 28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN _____ COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.			<input type="checkbox"/> 29. AWARD OF CONTRACT: YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS:		
30a. SIGNATURE OF OFFEROR/CONTRACTOR			31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)		
30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT)		30c. DATE SIGNED	31b. NAME OF CONTRACTING OFFICER (Type or Print)		31c. DATE SIGNED
			Lance Posey		